

COMPANY PROFILE

DETERMINED AND DRIVEN

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XFuels is a proudly locally owned fuel business, supplying energy solutions to customers in every economic sector in South Africa. Our Level 1 B-BBEE accreditation means our customers benefit meaningfully by purchasing their fuel from XFuels.

About XFuels

History and background

Established in 2013, XFuels is a leading South African petroleum company headquartered in Polokwane. With a Level 1B-BBEE accreditation, the company specializes in wholesale fuel supply, operates a network of branded retail service stations, and offers specialized fuel

solutions across various industries. XFuels is committed to delivering high-quality petroleum products, ensuring uninterrupted supply, and fostering sustainable growth within the energy sector.

Core values

Quality:	Supplying only the highest-grade petroleum products.
Reliability:	Ensuring 100% supply availability and compliance.
Customer Focus:	Offering flexible payment solutions and tailored services.
Safety and Compliance:	Adhering to health, safety, and environmental best practices.

Mission statement

To fuel the success of businesses and communities across South Africa by providing superior petroleum products and services, while upholding the highest standards of quality, reliability, and sustainability.

Five star guarantee

We unceasingly strive to uphold our Five-Star Guarantee, which is deeply embedded in our Company's culture.



Quality guarantee

The XFuels Quality Guarantee sets us apart from other suppliers in the market. Our approach is straightforward: we believe in doing things the right way. This means sourcing fuel directly from refineries/terminals and delivering it straight to our customers' sites.

We are fully aware of the challenges in the South African fuel market, where fuel dilution and blending are prevalent. This widespread practice results in the supply of non-compliant fuel, which can significantly impact OEM equipment performance.

At XFuels, we provide a 100% quality guarantee by adhering to a transparent and

secure process. We load fuel directly from the source and deliver it to your site in a sealed truck accompanied by a Bill of Lading document.

Our Diesel50 product consistently meets the SANS 342 standard and passes the SGS A1 marker test. Independent laboratory testing, such as through Mobilab, Wearcheck, or SGS, can further verify this compliance.

Moreover, we go beyond quality assurance by indemnifying our customers against any claims or legal consequences that may arise from the delivery of defective petroleum products. With XFuels, you can trust in both the quality of our fuel and the integrity of our service.



Service offering

We fuel the success of businesses throughout South Africa by supplying all grades of petroleum products, directly from refineries/terminals.



Wholesale fuel supply

XFuels supplies all grades of petroleum products directly from refineries/terminals, ensuring competitive pricing and consistent quality. Their efficient supply chain guarantees prompt delivery, meeting the diverse needs of customers nationwide.

Retail service stations

Operating a network of XFuels-branded service stations strategically located in Limpopo, North-West, Mpumalanga, Northern Cape, Free State, and Gauteng, the company offers attractive retail sites with high-quality branding. Customers have reported significant increases in fuel volume after transitioning to the XFuels brand.



At XFuels, we have a concise approach and work strategically to continue improving our brand.



Specialized petroleum products

Unleaded Petrol 95
Unleaded Petrol 93
Diesel 50ppm
Diesel 10ppm

Avgas
Jet A1
HFO
LCO

Illuminating Paraffin
Lubricants

Material Safety Data Sheets and product specifications are available upon request to confirm product quality.

Mining fuel supply

Since 2013, XFuels has been the preferred fuel supplier for large-scale mining operations in the chrome, platinum, and coal industries. The company offers all-inclusive fuel management solutions, guaranteeing 100% supply availability

and quality. Services include flexible payment options, compliance with health and safety regulations, and equipment solutions aligned with SARS fuel mining rebate requirements.



Fuel management solutions

Utilizing advanced technology, XFuels offers fuel management systems designed to enhance operational efficiency, monitor consumption, and reduce costs for customers across various industries.



Operational capabilities

Retail infrastructure

We have a national retail network of XFuels-branded service stations that serve thousands of customers every day of the year.

XFuels is a growing brand in the retail fuel market, widely accepted in the communities it serves. Our commitment to **“positive retail energy”** has driven strong brand recognition and increased fuel volume at developed sites. In some cases, customers have seen up to a 70% increase in sales after transitioning to XFuels. We are expanding across key provinces, strategically developing and branding each site for maximum return on

investment. Our approach combines cutting-edge technology, a flexible funding model, and a strong market presence to give our partners a competitive edge. XFuels is dedicated to empowering retailers with continuous management support and fostering mutually beneficial partnerships. Our Vision, Promise to You, and Best Value Guarantee ensure sustainable growth and long-term success.



A lasting brand. The XFuels branding elements are of the highest quality. It is manufactured to last for an extended period of time.



Attractive retail sites. The XFuels branding is guaranteed to appeal to the motoring community.



Fast upgrades. Our branding projects are promptly executed, and without major disruption to your forecourt activities.

Strategic alliances with major refineries/terminals and access to bulk storage terminals enable XFuels to maintain a robust and reliable supply chain, ensuring uninterrupted fuel delivery to customers.

Infrastructure



With operations spanning all nine provinces of South Africa, XFuels' extensive distribution network guarantees prompt and efficient service delivery to customers, regardless of location.

Nationwide distribution reach



Committed to upholding the highest standards, XFuels is a SQAS certified supplier and strictly adheres to health, safety, and environmental regulations, ensuring safe operations for employees, customers, and the community.

Compliance and safety



On-route refueling services

XFuels provides nationwide on-route refueling services tailored for long-haul transport customers, ensuring efficient and timely fuel supply to keep businesses moving seamlessly. We have developed tech-driven solutions to give customers full control over fuel spending while securing the best prices. In partnership with Stadler Fuel Group and Premipoint, we offer a national on-road refueling network and the OTR (On The Road) home-based system. The OTR system is provided at no cost to you. You only pay for the authorized fuel dispensed into your vehicle, with no administrative, transaction, or additional fees charged by XFuels. The system is designed to offer you complete control and peace of mind.

15+

Depots nation wide

Convenient access to depots across all major regions in South Africa.

200+

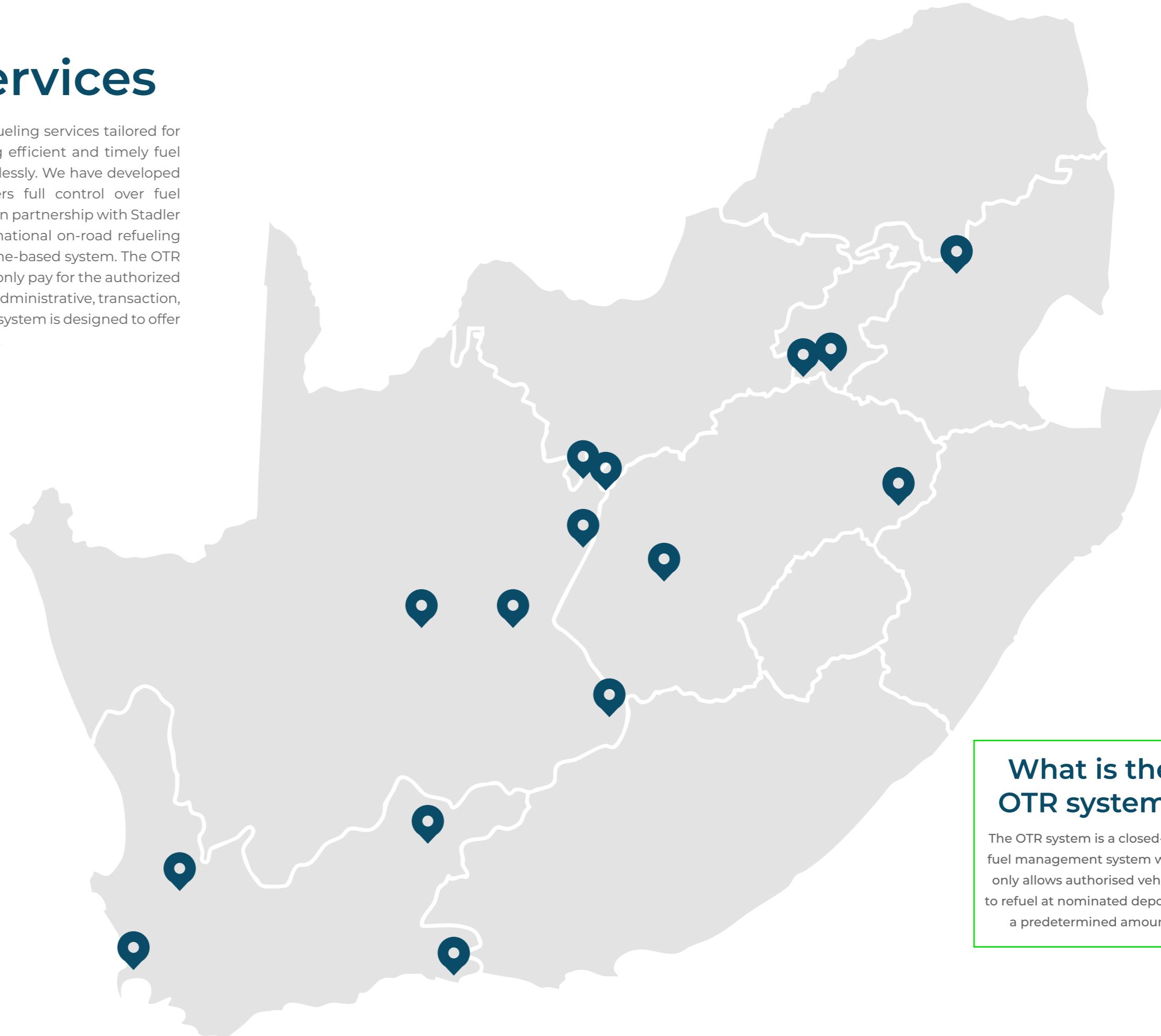
Satisfied transport customers

More than two hundred commercial transport companies use and trust the OTR system daily for on-road refueling.

10 000+

Satisfied truck drivers

More than ten thousand truck drivers use the OTR system regularly, through which only authorized refueling transactions are controlled.



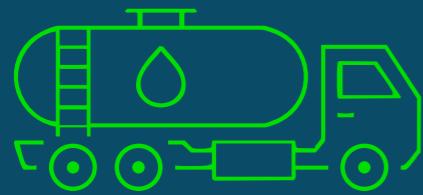
What is the OTR system?

The OTR system is a closed-loop fuel management system which only allows authorised vehicles to refuel at nominated depots for a predetermined amount.

National distribution reach

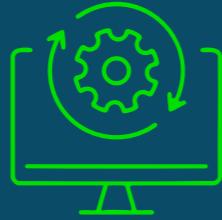
We believe in a centrally controlled operations model, ensuring fuel is delivered on time and in full, every time.

Own fleet



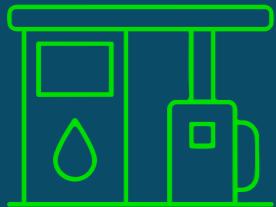
- 48h delivery lead time
- Managed by XFuels
- Flexibility
- Control

Technology



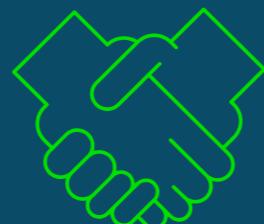
- Bartec technology - *Best in class*
- Tracking and camera systems
- Traceability
- Full safety compliant

Brand



- High quality branding that lasts
- Attractive retail sites
- Fast upgrades
- Brand consistency

Partnerships



- Direct access to 30+ oil refineries/ terminals
- Nation wide reach
- Fully compliant
- Uninterrupted supply

Strategic partnerships

XFuels collaborates with leading refineries/ terminals, bulk storage providers, and transport companies to enhance service delivery and ensure the consistent quality of

products. These partnerships are pivotal in maintaining the company's reputation as a dependable fuel supplier.

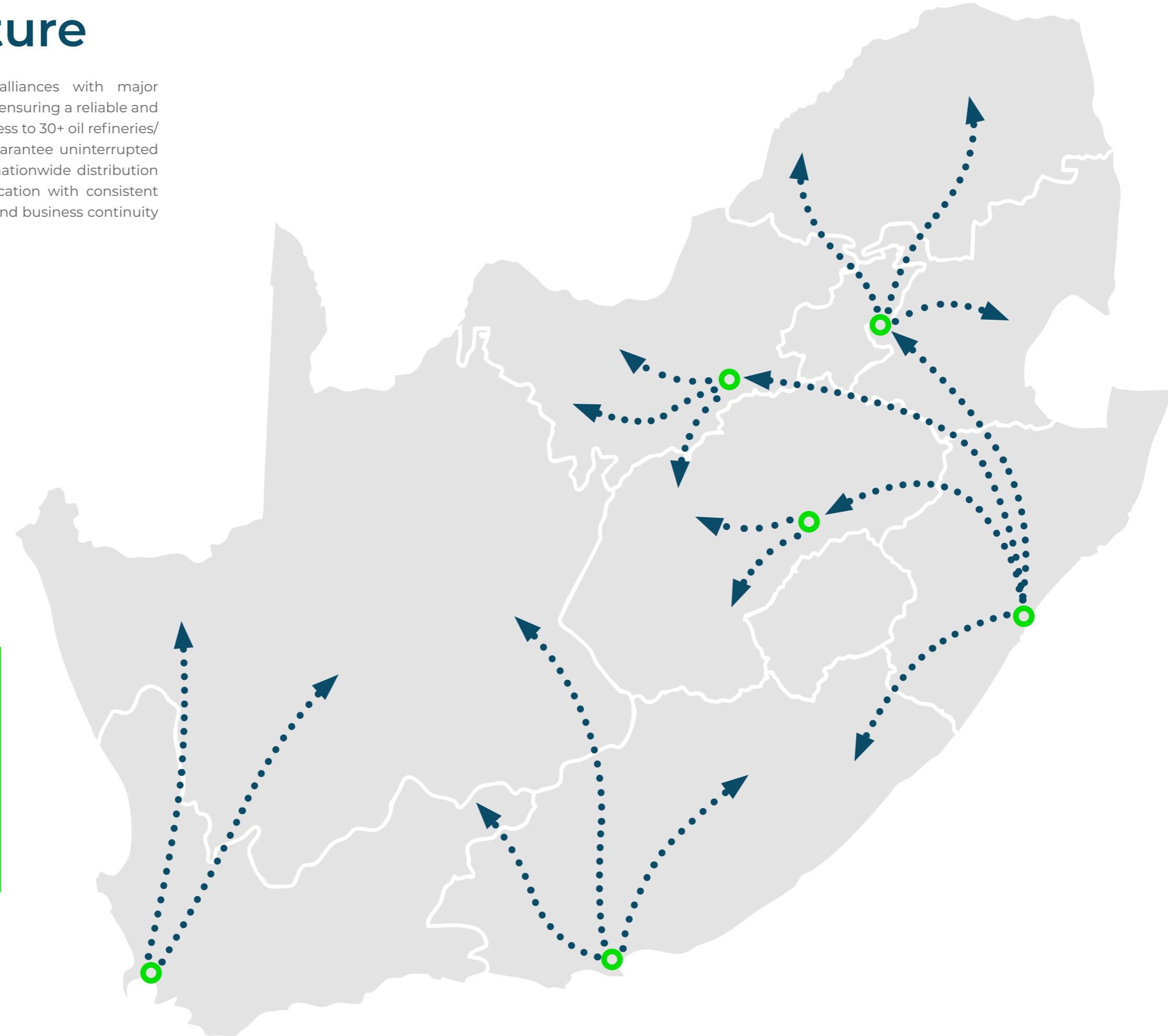
Competitive advantage

- **Level 1 B-BBEE Accreditation:** Reflecting XFuels' dedication to empowerment and inclusive economic participation.
- **Flexible Payment Solutions:** Tailored financial options to meet diverse client needs.
- **Customized Services:** Adaptable offerings designed to cater to specific industry requirements.
- **Five-Star Guarantee:** Commitment to quality, compliance, uninterrupted supply, excellent service, and exceptional value.

Our certifications are central to our operations, and it sets the starting point for our partnerships with our customers and suppliers. Everything we do is aligned with industry-related standards, transparency, and responsibility.

Infrastructure

XFuels has established strategic alliances with major refineries and bulk storage terminals, ensuring a reliable and efficient supply chain. With direct access to 30+ oil refineries/terminals across South Africa, we guarantee uninterrupted fuel delivery to our customers. Our nationwide distribution network enables us to reach any location with consistent supply, ensuring product availability and business continuity backed by our 5-Star Guarantee.



Our promise

- Exceptional service
- Quality product
- Compliance
- Reliability
- Value

Clientele and industries served

As specialists in the petroleum sector, we have tailored our solutions and operational systems to ensure industries across various sectors benefit from our premium petroleum

products. Additionally, through our network of approved suppliers, we consistently deliver reliable service to customers nationwide.



Corporate social responsibility (CSR)

We believe that it is our duty to make a difference beyond our walls.

Our Corporate Social Investment (CSI) framework is built on three key pillars: Enterprise Development, Community Projects, and Youth Development. Through this approach, we stra-

tegically allocate our resources, influence, and activities to drive meaningful impact and ensure long-term sustainability.

Enterprise development

As part of our commitment to make a sustainable impact and to empower the wholesale fuel sector, we support numerous emerging wholesalers through our Enterprise Development Programme and Fuel Wholesale Academy.

Youth development

Our focus is to empower and equip young people by supporting and investing in their education, skills development, enterprise development and sports development initiatives. Our aim is to help shape a strong and healthy young generation.

People close to our hearts

We strongly believe in continuous growth and uplifting those around you so they can achieve their full potential. As a result, we strive to make a meaningful investment in local individuals and communities that are in our sphere of influence.



In an ever-changing world, big ships turn slowly.
That's why we stay agile and adaptable.

